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# Peony Aristocrats



Only the BEST of the Old  
and the New offered to you  
at ATTRACTIVE PRICES

## Our 22nd Annual Wholesale Catalog

*Fall 1933*

USE "HARMEL" PEONIES  
For Filling Orders  
For Lining Out  
For Show Gardens  
For Growing Cut-Flowers

## Harmel Peony Co.

Established 1911

Wholesale Growers

Peonies Exclusively

BERLIN, MARYLAND



# *Excellent Profits*

are being made from large plantings of Peonies of varieties especially adapted to commercial cut-flower production.

We have customers whose net profits per year exceed \$1,000 per acre.

About 3,600 to 5,000 plants are required to set an acre. Plant an acre to Peonies. It should prove to be the most profitable acre you own.

We have devoted twenty two years to learning the most profitable and satisfactory Peonies for commercial cut-flower planting, and in building up adequate stocks of these varieties to supply our customers.

## *Suggestions for Planting*

Peonies should be planted in the fall, and are equally successful when planted at any time from September first until the ground freezes too deep to allow planting. They succeed best in good quality, well drained garden soil, such as would produce a good crop of Irish Potatoes. Do not plant Peonies in very sandy soil—they are not likely to succeed.

Place roots in their natural position, two to four feet apart (for permanent cut-flower planting, rows may be four feet apart, plants three feet apart in the row, or  $3\frac{1}{2} \times 3\frac{1}{2}$  feet will be preferred by some) with new eyes two inches below the surface of the ground. Many growers plant as close as 3x8 feet.

An application of raw ground bone (bone meal) thoroughly mixed with the soil at planting time, will supply sufficient plant food for a year or two. A top dressing of hardwood ashes, applied in early spring, would assist in quick root development.


Soil should be well prepared by plowing or spading and cultivating to a depth of eight inches or more and allowed to settle for a few days prior to setting the roots.

On some types of soil, a light covering of straw or leaves for the first winter will prevent the newly set roots from heaving out because of alternate freezing and thawing.

Remove covering of straw or leaves from directly over the plants, in early spring, before Peonies come through the ground. When Peonies are up a few inches, cultivate thoroughly and often throughout the growing season.

**Member American Peony Society**





## Maintaining Quality And Retaining Best Varieties

**N**OTWITHSTANDING that during unsettled periods in business, such as has prevailed during the past several months, there is a tendency in many quarters to neglect existing stocks by the drastic curtailment of expenses, we wish to assure our customers that we have consistently maintained our usual high standard in properly caring for our Peonies, and in keeping them true to name. Our customers will have all orders filled with only the best quality roots, cut from thrifty young plants, liberally graded and true to name—just such roots as we, ourselves, would be proud to receive and plant.

From our list of varieties, we have discarded every undesirable kind, and those offered in this Catalog, are only the most useful and lovely—each one tried and tested by us and found to be worthy. It would seem a needless waste of time and money for our customers to individually buy all of the new varieties as introduced, many of which prove to be inferior to existing kinds. We will acquaint ourselves with the merits of the new kinds, and eliminate the undesirables. Then, as stocks become available at reasonable prices, only the cream of the new introductions will be offered to our customers.

Undoubtedly, the cut-flower market has suffered along with other markets, but still, cut-flower growing remains a profitable business. Whether you have only a small plot of ground or a few acres, you will be ready for the upturn in business and profits when they come, by making a planting now of the commercial cut-flower varieties of Peonies while prices on roots are low.

Expressing our confidence in the future, and wishing each and every one of our customers a very happy and successful year, we are

Sincerely,

HARMEL PEONY COMPANY.





## *Peony Aristocrats*

Fortunately when we made our first investment in Peonies, we tried out a considerable number of varieties, thus, early in our experience, we became cognizant of the fact that some varieties of Peonies were poor, some good and others fine—also, that there were many near-duplicates which could well be discarded.

From year to year, we have continued our policy of trial and elimination because we were convinced that the best interests of our customers will be served by a minimum number of varieties, to include only the best of the old and the new—those which we confidently believe to be the most distinctive and beautiful in form and color, the strongest growers, and most reliable bloomers, as well as the most generally satisfactory and profitable cut-flower varieties in existence.

For various reasons, however, it will be impossible for us to offer each year all of the varieties we are growing but we hope to always offer a list containing some of the finest new varieties, as well as the commercial kinds.

Our policy from now on, will be to reduce the number of varieties rather than to increase them, and our customers, in buying Peonies from us, may do so with the definite assurance that our list of varieties will constantly improve as newer and better varieties are made available. "WHEN BETTER PEONIES ARE ORIGINATED, WE WILL GROW THEM."

A few of the lower rated kinds are maintained because of certain characteristics, making such varieties particularly adaptable to producing profitable crops of commercial cut-flowers. A variety to be a success as a commercial cut-flower variety, must be a reliable, every year bloomer and reasonably attractive in bud as well as flower. It must have, at least a fair color, and be an easy and perfect opener. Stems must be reasonably long, and it is desirable that the variety be a good shipper and hold well in storage.

**WE SELL LARGE ORDERS EACH YEAR TO SOME OF THE HEAVIEST BUYERS OF PEONIES AND WE FEEL THAT OUR PEONIES WILL ALSO PLEASE YOU.**



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**PLACE ORDER EARLY:** We do not substitute unless instructed by customer to do so. Money promptly returned for any varieties we are sold out of.



## *Peonies In Demand*

The Peony, with all of its perfection of form and beauty of coloring, as we know it today, is of comparative modern origin. No other flower has so quickly progressed from obscurity to a preeminence second only to the rose. And it would seem that the time is not far distant when the Peony will displace even the rose in its high bid for universal acclaim as our most loved flower.

The demand, through the florists, for cut-flowers, increases amazingly each year, indicating that the general public is more and more becoming convinced that the Peony stands supreme as THE cut-flower of its season, and with millions of people in our country who do not yet know the beauty and satisfaction of the modern Peony, this demand will be sure to continue to increase for many years to come.

## *Our Prices*

We offer to you an opportunity to buy "THE WORLD'S FINEST VARIETIES," including a few lower rated kinds which take the lead among Peonies having characteristics necessary for producing profitable crops of commercial cut-flowers—all at reasonable prices. You will find many real bargains in our list. In fact, some of the newer kinds, of which we have carefully built up liberal stocks, we are now offering at low prices not heretofore approached, thus affording to our customers the rare opportunity of purchasing these fine varieties at prices which should not be prohibitive to the most careful buyer.

May we suggest that you place your order early so that you will not be disappointed in getting the varieties you select?

**"THE LIBERAL SIZE AND FINE QUALITY OF OUR  
WELL BALANCED DIVISIONS, WILL PLEASE YOU."**





# Our 22nd Annual Offering

## Peonies Only

We are most fortunate that we can offer, during this, our 22nd year in business, what we confidently believe to be a most attractive list of well grown, selected varieties of Fine Peonies—all grown under our personal supervision, on our own eighty acre farm, purchased and maintained solely for the production of fine Peonies on a large scale.

PROFITABLE CUT-FLOWER and other commercial kinds which are especially popular and useful, and which can be offered at a low price, are “underscored” as FESTIVA MAXIMA. While all do not carry the highest ratings (too many ratings are established purely or mostly by judging the individual flower, and performance is lost sight of) most of them are cut-flower market varieties which have withstood the acid test of commercial growing, where none but the most reliable and prolific bloomers are tolerated. Such varieties, we endeavor to produce in quantity, in order to fill the larger orders of 1,000, 5,000 and 10,000 or more.

There is a tremendous interest in Peonies throughout the country. We advise that you get ready for the heavy demand this fall by placing your order now.

## General List

\* EARLY: Usually in bloom in time for Decoration Day.

A combination of Varieties and Prices which insures  
Maximum Value to our Customers.

WHOLESALE PRICES Strong 3 to 5 eye divisions	Price each in quantities of		
	1	3	25
	or	to	to
	2	10	100

* <b>ADOLPHE ROSSEAU</b> (Des. & Mechin 1890) 8.5	\$0.40	\$0.30	\$0.25
Early Midseason	Double Type	Dark Red	
Dark, lustrous red, shaded maroon. Very large. Tall; floriferous. A handsome imposing flower, with extra long stem. Sells at fancy prices as a cut flower.			

<b>ALBERT CROUSSE</b> (Crousse 1893) 8.6	.25	.15	.10
Late	Double Type	Light Rose-Pink	
Center tinted flesh-pink. Large. Tall; blooms profusely. One of the very best late Peonies we have.			
* <b>ALEXANDER DUMAS</b> (Guerin 1862) 7.1	.25	.15	.08
Very Early	Double Type	Pink	
Brilliant rose-pink and salmon. Medium size. Medium height; very prolific bloomer. Largely planted for commercial cut-flowers because of its early and profuse blooming habits.			

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WHOLESALE PRICES		Price each in quantities of		
Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
<b>ALICE HARDING</b> (Lemoine 1922) 9.5		5.00		
Midseason	Double Type			
Guard petals flushed darker on reverse. Cupped center of long, irregular petals of creamy white. Large. Medium height; fairly floriferous. <b>A refined and beautiful peony, and considered by Lemoine to be his best introduction.</b>				

<b>ALSACE-LORRAINE</b> (Lemoine 1906) 8.8		.35	.25	.20
Late Midseason	Double Type			
Center tinted cream and buff. Large. Medium height; floriferous. <b>A Peony of fine form and unusual color. Popular. Our stock of this fine variety is sufficiently large for us to offer it at a Real Bargain Price</b>				

<b>ARGENTINE</b> (Lemoine 1924) 8.6		5.00		
Late Midseason	Double Type			
Purest White With a creamy tint toward center. Large. <b>This new variety shows much promise.</b>				

<b>*ARMANDINE MECHIN</b> (Mechin 1880) 7.2		.30	.20	.15
Early Midseason	Double Type			
Red Very rich red. Medium size. Medium height; very profuse bloomer. <b>This variety flowers earlier than Felix Crousse and is excellent for commercial cut-flowers. A fine flower and deserves a much higher rating.</b>				

<b>AUGUSTE DESSERT</b> (Dessert 1920) 8.7		.95	.80	
Midseason	Double Type			
Intensely Pink Each petal edged with a narrow silvery border. Large. Medium height; fairly prolific bloomer. <b>A striking new sort of unusually vivid color and wheel-like form.</b>				

<b>AUGUSTIN D'HOOR</b> (Calot 1867) 7.8		.30	.20	.15
Late Midseason	Double Type			
Solferino-Red Dark but brilliant, with silvery reflex. Very large. Tall; free bloomer. <b>One of the really good and reliable reds which deserves to be rated higher. Very popular.</b>				

<b>AVALANCHE</b> (Crousse 1886) 8.7		.25	.15	.10
Late Midseason	Double Type			
Blush-White Very narrow crimson edges to a few petals. Large. Medium height; good bloomer. <b>A very popular white variety suitable for commercial cut-flowers and general planting. Extra strong grower.</b>				

<b>BARONESS SCHROEDER</b> (Kelway 1889) 9.0		.30	.20	.15
Late Midseason	Double Type			
Pale Flesh-White Tinted cream, outer petals shaded faint pink. Very large. Tall; floriferous. <b>One of the finest and most reliable Peonies in existence, and since the price has become low, is being largely planted for commercial cut-flowers. Extra keeper in storage.</b>				

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WHOLESALE PRICES		Price each in quantities of		
Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
<b>BENJAMIN FRANKLIN</b> (Brand 1907) 8.1		.30	.20	.15
Midseason	Double Type			
Outer petals large and center composed of smaller overlapping petals. Medium size. Very tall; free flowering. Of especial value for landscape effect.				
<b>*BOULE DE NEIGE</b> (Calot 1867) 8.0		.25	.15	.10
Early Midseason	Double Type			
With yellow suffusion, and very prominent crimson flecks on guards. Large. Tall; floriferous. A reliable every year bloomer, hardy in bud, thus making it a valuable commercial cut-flower variety.				
<b>BRAND'S MAGNIFICENT</b> (Brand 1918) 8.2		.50	.40	.35
Late Midseason	Double Type			
An unusual and attractive color. Large. Medium height; floriferous. One of the good very dark reds, and a fine grower.				
<b>*CANDIDISSIMA</b> (Calot 1856) 7.1		.25	.15	.10
Early	Double Type			
Creamy white guard petals. Large. Tall; very profuse bloomer. Blooming about three days earlier than Festiva Maxima, it has its place as a profitable commercial cut-flower. Very reliable.				
<b>*CHERRY HILL</b> (ThurLOW 1915) 8.6		.55	.45	.40
Very Early	Double Type			
With a glistening sheen, brightened by yellow stamens. Medium size. Very tall; floriferous. The outstanding red for landscape.				
<b>CLAIRE DUBOIS</b> (Crousse 1886) 8.7		.35	.25	.20
Late	Double Type			
Almost mauve-pink. Very large. Moderately Tall; fairly floriferous. Very popular and one of the best.				
<b>CORNELIA SHAYLOR</b> (Shaylor 1917) 9.1		.95	.80	
Late	Double Type			
Collar flesh-white, darker in center. Large. Tall; floriferous. An exceedingly impressive flower and one of Shaylor's best.				
<b>COURONNE D' OR</b> (Calot 1873) 8.1		.25	.15	.10
Late	Double Type			
Illumined near center by ring of yellow stamens, center petals tipped crimson. Large. Medium height; very floriferous. A very dependable white of good habit and fine form, and large plantings are being made for commercial cut-flowers.				
<b>DAPHNE</b> (Earnshaw 1922) 9.5		10.00		
Late Midseason	Double Type			
Strong stems. Large; floriferous. Flowers reach nine inches in diameter. One of the finest new ones.				
<b>DENISE</b> (Lemoine 1924) 9.0		7.50		
	Double Type			
With center flecked crimson. Floriferous. Very fine large flower. New and very scarce.				

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Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
		.25	.15	.10
<b>DUC DE WELLINGTON</b> (Calot 1859) 7.8				
Late Midseason	Double Type	White		
Sulphur-white center. Large. Tall; sure bloomer. <b>One of the best commercial varieties. Always comes good and deserves a higher rating.</b>				
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<b>*DUCHESS DE NEMOURS</b> (Calot 1856) 8.1		.25	.15	.10
Early	Double Type	White		
Center light canary yellow, which fades white. Large. Medium tall; very floriferous. <b>Very dependable and a good keeper. Many growers of commercial cut-flowers find this to be their most profitable white variety. A never failing, abundant producer of high grade flowers. Should be used liberally in every commercial planting.</b>				
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<b>*EDULIS SUPERBA</b> (Lemon 1824) 7.6		.25	.15	.10
Extra Early	Double Type	Old-Rose-Pink		
Lighter collar of narrow petals. Medium size. Tall; floriferous. <b>Indispensable as an extra early deep pink commercial cut-flower. Should rate higher.</b>				
<hr/>				
<b>EDWIN C. SHAW</b> (ThurLOW 1919) 9.1		2.00	1.75	
Late Midseason	Double Type	Light Old-Rose		
With flesh-pink tones in center and collar. Very large. Medium height; fairly floriferous. <b>A really fine and very lovely variety.</b>				
<hr/>				
<b>E. J. SHAYLOR</b> (Shaylor 1918) 8.7		.75		
Late Midseason	Double Type	Dark Rose-Pink		
Petals tipped with lilac. Large. Medium height; moderately floriferous. <b>One of the most distinct Peonies.</b>				
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<b>ELISA</b> (Dessert-Doriat) 8.5		1.10		
Midseason	Semi-Double Type	Flesh Pink		
With salmon shading. Loose built. Medium size. Medium height; profuse bloomer. <b>A fine and attractive new one.</b>				
<hr/>				
<b>ELISE RENAULT</b> (Doriat 1927)		7.50		
Early Midseason	Double Type	Lilac Pink		
Spectacularly large globular flowers. <b>A promising new one.</b>				
<hr/>				
<b>ENCHANTERESSE</b> (Lemoine 1903) 8.9		.35	.25	.20
Very Late	Double Type	White		
Lemon tints in collar and crimson wire edges to a few center petals. Very large. Tall; floriferous. <b>Very late and one of the finest whites. Our stock of this fine variety is sufficiently large for us to offer it at a Real Bargain Price.</b>				
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<b>*EUGENIE VERDIER</b> (Calot 1864) 8.6		.30	.20	.15
Early Midseason	Double Type	Rose-Pink		
Pale pink at tips of petals; occasional crimson flecks near center. Very large. Tall; floriferous. <b>One of the showiest and most beautiful of "baby" pinks.</b>				

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WHOLESALE PRICES Strong 3 to 5 eye divisions	Price each in quantities of		
	1 or 2	3 to 10	25 to 100
<b>GRANDIFLORA</b> (Richardson 1883) 8.8	.35	.25	.20
Very Late Double Type Bright Pink Shaded Old-Rose and white. Very large. Tall; floriferous. <b>A very distinct and beautiful flower. Useful for extending the season because it is one of the last varieties to bloom.</b>			
<b>GROVER CLEVELAND</b> (Terry 1904) 8.2	.35	.25	.20
Late Midseason Double Type Bright Crimson Clear color. Large. Medium height; floriferous. <b>This is one of the best reds and rating is entirely too low. Many growers evidently do not have the true variety.</b>			
<b>HENRY AVERY</b> (Brand 1907) 8.8	.75	.60	
Late Double Type Light Pink Collar of short creamy petals tinted yellow at base. Large. Medium height; floriferous. <b>A handsome variety of variable tints.</b>			
<b>*INSPECTEUR LAVERGNE</b> (Doriat 1924) 8.5	3.50	3.00	
Early Double Type Vivid Crimson With frilled petals in center. Large. Tall; very floriferous. <b>The very best new red that we have seen. Color shows tinge of brown and this shade is something quite new in Peonies.</b>			
<b>*JAMES KELWAY</b> (Kelway 1900) 8.7	.30	.20	.15
Early Midseason Double Type Pale Pink Displaying a slight yellow tint from intermixed stamens. Very large. Tall; floriferous. <b>One of the very finest varieties and as a cut-flower brings the top of the market.</b>			
<b>JAMES R. MANN</b> (Thurlow 1920) 8.7	.95	.80	
Midseason Double Type Dark Rose-Pink Streaked with crimson in center and on outside of guards. Large. Medium height; floriferous. <b>Very attractive, and a color that is scarce in good Peonies.</b>			
<b>JEANNOT</b> (Dessert 1918) 9.2	.75	.60	.50
Late Double Type Pale Rose-Pink Deepens to old-rose in center, with a distinct overcast of pale violet. Large. Medium height; free flowering. <b>Exquisite and delicate in color. A flower of much distinction and great beauty. At our prices, it is a Real Bargain.</b>			
<b>JOHN M. GOOD</b> (Welsh 1921) 9.3	3.00		
Late Midseason Double Type Pale Pink Shading to ivory-white in the center. Large. Tall; moder- ately floriferous. <b>Fine, and very scarce.</b>			
<b>JUBILEE</b> (Pleas 1908) 8.9	.50	.40	.35
Midseason Double Type White With a greenish tinge. Long narrow petals, symmetrically arranged about a star-like center. Very large. Tall; free flowering. <b>A lacy, fluffy flower of great beauty.</b>			
<b>*JUDGE BERRY</b> (Brand 1907) 8.6	.75	.60	.50
Early Double Type Light Rose-Pink Even, delicate shade, flesh tones in center, the whole bright- ened by vivid yellow stamens. Very large. Medium height; flo- riferous. <b>Exquisite, and very early.</b>			

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Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
KARL ROSENFELD (Rosenfield 1908)	8.8	.30	.20	.15
Midseason	Double Type			
Very Bright Crimson Clear color. Large. Tall; free flowering. A fine red for commercial and general planting but best suited to the north-ern states.				
KELWAY'S GLORIOUS (Kelway 1909)	9.8	1.10		
Midseason	Double Type			
White With a creamy suffusion in depths, crimson streaks on out-side of guard petals. Very large. Medium height; free flower-ing. Considered by many to be the best white Peony.				
KELWAY'S QUEEN (Kelway 1909)	8.8	1.10	.90	
Late Midseason	Double Type			
Bright Rose-Pink With flesh tones in collar and extreme center and a few red flakes. Large. Medium height; fairly floriferous. One of the finest Peonies and true stock is very scarce.				
*LA FEE (Lemoine 1906)	9.2	.75	.60	
Early Midseason	Double Type			
Light Old-Rose-Pink With a narrow collar of creamy pink. Very large. Tall; free flowering. Incurved, overlapping petals like LeCygne. An exquisite "Fairy" as its name indicates.				
LA FRANCE (Lemoine 1901)	9.0	.50	.40	
Very Late	Double Type			
Clear Light Pink Richer in center and flecked darker toward tips, with crim-son splashes on outer petals. Very large. Tall; floriferous. A remarkably handsome flower of distinct crepe-like texture. None better.				
LA LORRAINE (Lemoine 1901)	8.6	1.25	1.05	
Midseason	Double Type			
Cream-White Tinted pink, darkest in center, with yellow glow from a few buried stamens. Large. Tall; free flowering. One of the very finest Peonies in existence, and should rate much higher. True stock is very scarce. Exceptionally long keeper when cut.				
LA PERLE (Crousse 1886)	8.5	.25	.15	.10
Midseason	Double Type			
Light Old-Rose-Pink With slightly darker center, prominently flaked with red. Large. Medium height; floriferous. A lovely color, dainty and exquisite, and one of the best commercial cut-flower varieties. We have true stock. This variety should rate higher.				
LADY ALEXANDRA DUFF (Kelway 1902)	9.1	.35	.25	.20
Midseason	Double Type			
Pale Blush-Pink Decidedly pink some seasons. Yellow stamens mixed with a few irregular petals in center. Large. Medium height; very floriferous. The flowers are charming and informal and the plant is very graceful. One of the most beautiful of all Peonies.				
LAMARTINE (Lemoine 1908)	8.4	.55	.45	.40
Late	Double Type			
Dark Old-Rose-Pink Of distinctly violet shade, each petal bordered with pale grayish white. Large. Medium height; very floriferous. One of the few good dark pinks. Well liked and reliable.				

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Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
*LAURA DESSERT (Dessert 1913) 8.8		.95	.80	.70
Early Midseason	AnemoneType			
Lemon-Yellow Guards pale lemon, becoming white. Medium size. Medium height; floriferous. <b>Similar to Primevere but sturdier, more upright habit. One of the few good yellows.</b>				
LE CYGNE (Lemoine 1907) 9.9		1.25	1.05	
Early	Double Type			
White Tinged ivory, becoming pure white without markings. Very large. Medium height; fairly floriferous. <b>The world's highest rated Peony.</b>				
LILLIAN GUMM (Gumm 1921) 8.8		.95	.80	.70
Late Midseason	Double Type			
Deep Even Rose-Pink Outer petals very large and ruffled, center petals arranged in whorls. Very large. Tall; floriferous. <b>One of the very largest Peonies and a beautiful shade of pink.</b>				
LIVINGSTONE (Crousse 1879) 8.1		.25	.15	.10
Late	Double Type			
Old-Rose-Pink Old-Rose-Pink, flaked on a lighter base; a few petals marked with crimson. Large. Medium height; very free flowering. <b>A well tested, reliable variety which is good and very popular. One of the best late flowering commercial varieties.</b>				
LONGFELLOW (Brand 1907) 9.0		.55	.45	.40
Midseason	Double Type			
Bright Crimson Color intensified by golden yellow stamens near center. Large. Rather dwarf; fairly floriferous. <b>Considered by many to be the nearest approach to the desired pure red Peony.</b>				
LORA DEXHEIMER (Brand 1913) 8.4		.40	.30	.25
Midseason	Double Type			
Bright Crimson Shows light midrib on outer petals. Large. Medium height; floriferous... <b>Unusually good form and one of the best of the bright dark reds. This variety is on its way to wide popularity. Offered at a Real Bargain Price.</b>				
LOVELINESS (Hollis 1907) 8.8		.55	.45	.40
Very Late	Double Type			
Pale Flesh-Pink Color darkest about midway to center, which is flesh-white with a few red markings. Large. Medium tall; floriferous. <b>Valued because of its high quality bloom, excellent habit and late blooming season.</b>				
*LUETTA PFEIFFER (Brand 1916) 8.7		.50	.40	
Early	Double Type			
Very Pale Pink With an occasional crimson fleck on center petals, and numerous golden yellow stamens. Very large. Tall; very floriferous. <b>Rapidly becoming a popular variety.</b>				
*MADAME AUGUSTE DESSERT (Dessert 1899) 8.6		.30	.20	.15
Early Midseason	Double Type			
Light Old-Rose-Pink Develops a hollow center full of golden yellow stamens and dark rose-pink carpels, with crimson flakes on a few petals. Large. Medium height; very floriferous. <b>One of the most reliable and generally satisfactory varieties. Better than rated.</b>				

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		or	to	to
		2	10	100
		.25	.15	.10
<b>*MADAME CALOT</b> (Miellez 1856) 8.1				
Early	Double Type	Light Old-Rose-Pink		
With creamy tints in collar, and somewhat darker center strongly marked with crimson flakes. Large. Tall; extremely floriferous. An early, never failing, high quality commercial cut-flower. None better for this purpose.				
<b>*MADAME DE VERNEVILLE</b> (Crousse 1885) 7.9 .25 .15 .10				
Early	Double Type	White		
Blush-white center, with distinct crimson marks on tips of several petals. Medium size. Medium height; very free flowering. One of the strongest growers. A profuse and reliable bloomer. Excellent keeper in storage and one of the most popular varieties for commercial cut-flowers. A money maker.				
<b>*MADAME DUCEL</b> (Mechin 1880) 7.9 .25 .15 .10				
Early Midseason	Double Type	Pale Old-Rose		
Has lustrous silvery sheen. Medium size. Floriferous. Similar to Mons. Jules Elie and a more profuse bloomer. One of the good Peonies which should rate higher. A valuable commercial cut-flower variety.				
<b>MADAME EDOURD DORIAT</b> (Dessert & Doriat 1924) 8.6 1.50				
Late Midseason	Double Type	White		
Loosely globular flower, with rounded petals, lightly tipped crimson. Large. Tall; floriferous. An outstanding new variety.				
<b>MADAME EMILE DEBATENE</b> (Dessert & Doriat) 1927) 7.00				
Midseason	Double Type	Pink		
A new variety that resembles Souv. de Louis Bigot but darker in color. Large. Tall; very floriferous. One of the very best deep pink Peonies and will be very popular when better known.				
<b>MADAME EMILE GALLE</b> (Crousse 1881) 8.5 .25 .15 .10				
Late	Double Type	Very Light Rose-Pink		
Color deeper in center. Large. Medium height; free flowering. About the daintiest colorings and texture to be found in a flower. A favorite variety.				
<b>MADAME JULES DESSERT</b> (Dessert 1909) 9.4 .50 .40 .35				
Late Midseason	Double Type	Flesh-White		
Has a few stamens in depths of center, which reflect a yellow glow. Very large. Tall; Very floriferous... Perfect habit; thoroughly reliable; beautiful flower. Very popular and ranks among the best dozen.				
<b>MAMAN MILLET</b> (Millet 1924) 10.00				
Midseason	Double Type	Pale Pink		
Changing to white. Very large. Similar to Lady Alexandra Duff but better color. Some flowers measure ten inches in diameter.				

PLACE ORDER EARLY: We do not substitute unless instructed by customer to do so. Money promptly returned for any varieties we are sold out of.



WHOLESALE PRICES  
Strong 3 to 5 eye divisions

Price each in quantities of		
1	3	25
or	to	to
2	10	100

**MARGUERITE GERARD** (Crousse 1892) 8.4 .25 .15 .10

Midseason Double Type Pale Hydrangea-Pink  
Changes to creamy white. Center petals minutely  
flecked dark carmine. Collar mixed with many yellow  
stamens. Very large. Tall; free flowering. **Its large  
size and profuse blooming habit have made it very pop-  
ular. A profitable commercial cut-flower.**

**MARIE CROUSSE** (Crousse 1892) 8.9 .40 .30 .25

Midseason Double Type Pale Pink  
Shaded rose in the center, overspread with a glowing suf-  
fusion. Very large. Medium height; free flowering. **One of  
the most beautiful Peonies, noteworthy in both color and form.**

**MARIE JACQUIN** (Verdier) 8.3 .30 .20 .15

Midseason Semi-Double Type Pale Pink  
Changes to white with creamy tones; big cluster of  
yellow stamens in center. Large. Medium height; very  
floriferous. **One of the most interesting and charming  
Peonies. As lovely as the finest Water-Lily which it  
very much resembles.**

**MARTHA BULLOCK** (Brand 1907) 9.1 .75 .60 .50

Late Double Type Bright Old-Rose-Pink  
With high lights of lighter rose and pink. Very large. Tall;  
floriferous. **Perhaps the finest quality of any Peony of such  
immense size.**

**MARY BRAND** (Brand 1907) 8.7 .35 .25 .20

Midseason Double Type Dark, Clear Crimson  
Very brilliant sheen; a few yellow stamens buried in collar.  
Large. Medium height; very free flowering. **Reliable bloomer  
and considered one of the best reds.**

**MARY WOODBURY SHAYLOR** (Shaylor 1916) 9.0 .50 .40 .35

Late Midseason Double Type Pale Flesh-White  
Illumined by golden reflections from stamens; marked with  
strong crimson blotches on a few short petals in collar. Very  
large. Dwarf; very floriferous. **A real aristocrat. Very beau-  
tiful and desirable variety. Foliage attractive and unusual.**

**MATILDA LEWIS** (Saunders 1921) 9.0 6.00

Midseason Double Type Dark Maroon  
Loosely formed. Large. Medium tall; floriferous. **As dark  
as Mons. Martin Cahuzac but flower better filled out. Blooms  
later.**

**MILTON HILL** (Richardson 1891) 9.0 .60 .50

Late Double Type Light Shell Pink  
Of a luminous quality, with a few red blotches on central  
petals. Large. Medium height; floriferous. **One of the most  
beautiful of all Peonies.**

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quantity, it is often possible for us to quote lower than printed prices.

WHOLESALE PRICES		Price each in quantities of		
Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
MINNIE SHAYLOR (Shaylor 1919) 8.9		1.50		
Midseason	Semi-Double Type			
Clear, Light Pink Several rows of fluffy, crepe-like petals of clear light pink, serrated at tips toward the center. Large. Free bloomer. A flat flower of clean, saucer-like form. A real beauty.				
*MODESTE GUERIN (Guerin 1845) 7.8		.30	.20	.15
Early	Double Type			
Dark Rose-Pink With slightly violet tint, much brighter in center. Large. Medium height; floriferous. Very different and distinct color in Peonies. A valuable commercial cut-flower, appearing particularly pleasing under artificial light.				
MONS. DUPONT (Calot 1872) 8.3		.25	.15	.12
Late Midseason	Double Type			
White Yellow glow from buried stamens, and very conspicuous crimson blotches on central petals. Large. Tall; very free blooming. One of the thoroughly good Peonies which is much better than many of the new and higher rated varieties.				
*MONS. JULES ELIE (Crousse 1888) 9.2		.35	.25	.20
Early	Double Type			
Light Rose-Pink Of dull, opaque quality seen in pink chrysanthemums. Center incurved and silvered with light grayish pink. Very large. Tall; free bloomer. One of the most popular of all Peonies...Keeps exceptionally well in storage as a cut-flower.				
MONS. MARTIN CAHUZAC (Dessert 1899) 8.8		.75	.60	.50
Early Midseason	Double Type			
Maroon-Crimson Has silky, black luster. Large. Medium height; free flowering. The best very dark Peony and one of much distinction.				
*MONT BLANC (Lemoine 1899) 8.4		.35	.25	.20
Early Midseason	Double Type			
White Creamy, faint pink center, with a few red lines on some of central petals. Very large. Medium height; floriferous. Evidently many growers do not have the true variety, else Mont Blanc would rate higher. One of the finest and most reliable Peonies. Offered at a Real Bargain Price.				
MRS. C. S. MINOT (Minot 1914) 9.2		2.00	1.75	
Late	Double Type			
Flesh Pink With copper tints on outer surface of guards, center incurved, flesh-white in collar, cream-pink center, sometimes with prominent crimson blotches. Very large. Medium height; floriferous. A lovely and unusual color. Very scarce.				
MRS. EDWARD HARDING (Shaylor 1918) 9.3		.75	.60	
Midseason	Double Type			
White Illumined by many golden stamens. Tuft of stamens in center. Large. Medium height; free flowering. A very handsome flower of perfect form and delicate, lacy quality. Scarce.				
NANETTE (Doriat 1924)		1.10		
Early	Semi-Double Type			
Pale Pink Beautifully shaded. Medium height. Profuse bloomer. Lovely in both form and color.				

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WHOLESALE PRICES  
Strong 3 to 5 eye divisions

Price each in quantities of  
1 3 25  
or to to  
2 10 100

**\*OCTAVIE DEMAY** (Calot 1867) 8.5

.25 .15 .10

Early Double Type Light Old-Rose-Pink  
Darker crown, splashed with few crimson markings.  
Collar distinct, composed of narrow petals. Large. Very  
floriferous. **Very dependable and attractive, resembling  
a very highly refined cactus dahlia. Very popular. The  
most profitable early light pink for commercial cut-  
flowers.**

**ODALISQUE** (Lemoine 1923) 8.8

4.00

Late Midseason Double Type Delicate Pink  
Large waved outer petals, faintly tinted pink, surround a  
compact, cupped center of pure, cream-white. Large. Medi-  
um height; floriferous. **One of the most beautiful late Peonies  
of finest form**

**\*OFFICINALIS RUBRA PLENA**

.45 .35 .30

Very Early Double Type Clear Red  
The very early, old double red Peony of our grandmother's  
garden. Large. Free bloomer. **No finer color in red Peonies.  
The best of the Officinalis varieties.**

**PHILIPPE RIVOIRE** (Riviere 1911) 9.2

1.10 .90

Late Double Type Very dark crimson  
With blackish sheen, symmetrically incurved center. Small.  
Medium height; floriferous. **The highest rated of all red Peonies.**

**\*PHILOMELE** (Calot 1861) 7.7

.25 .15 .10

Early Anemone Type Dark Old-Rose  
Crown of bright rose petals edged dark crimson; deep  
collar of narrow golden yellow petals. Medium size.  
Medium height; very floriferous. **A very distinct and  
interesting variety which should rate higher. Very pop-  
ular.**

**PHOEBE CARY** (Brand 1907) 8.8

.75 .60

Very late Double Type Pale Old-Rose-Pink  
Darkening toward center. Large. Tall; floriferous. **This is  
a flower of unusual refinement and character.**

**PHYLLIS KELWAY** (Kelway 1908) 9.0

.95 .80

Midseason Semi-Double Type Rose-Pink  
Paling to white in center; hollow cupped form, at first show-  
ing many stamens. Very large. Medium height; floriferous.  
**A loose, shaggy flower of much charm.**

**PIERRE DUCHARTRE** (Crousse 1895) 8.2

.35 .25

Late Double Type Old-Rose-Pink  
Of opaque quality with a silvery sheen. Large. Medium  
height; floriferous. **Color similar to Therese.**

**POMPILLA** (Earnshaw 1920) 8.5

8.00

Double Type Ivory-White  
Showing stamens. **A new and very dainty and attractive  
Peony.**

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quantity, it is often possible for us to quote lower than printed prices.

WHOLESALE PRICES		Price each in quantities of		
Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
<b>PRESIDENT TAFT</b> (Blaauw 1909) 8.7		.40	.30	.25
Midseason	Double Type			
Rose-Pink With crisp, fluffy petals of translucent texture, notched and silvered at tips and occasionally flecked with crimson in the center. Very large. Tall; free flowering. <b>Massive and handsome. Commands the top of the market as a commercial cut-flower.</b>				
<b>PRESIDENT WILSON</b> (ThurLOW 1918) 9.3		2.00		
Late	Double Type			
Bright Rose-Pink Paling with age, and a trifle darker in the deep cupped center. Very large. Medium height; floriferous. <b>A perfect beauty.</b>				
<b>PRIDE OF ESSEX</b> (ThurLOW 1916) 8.9		.50	.40	
Midseason	Double Type			
Light Rose-Pink Paling to blush-white with a golden suffusion from its many stamens; central petals boldly marked with crimson. Large. Tall; floriferous. <b>A fine and popular variety somewhat similar to Lady Alexandra Duff.</b>				
<b>PRIMEVERE</b> (Lemoine 1907) 8.6		.55	.45	.40
Midseason	Anemone Type			
Canary-Yellow Creamy white guards with center of narrow yellow petals. Medium size. Tall; floriferous. <b>Probably the most dependable and desirable of the "so called" yellow Peonies. Our price is very attractive on this fine variety.</b>				
<b>RAOUL DESSERT</b> (Dessert 1910) 9.0		.75		
Late	Double Type			
Brilliant Shell-Pink Of a shade extremely rare in Peonies. <b>A perfect beauty, similar shading to Walter Faxon and a much better grower.</b>				
<b>*RICHARD CARVEL</b> (Brand 1913) 8.8		.40	.30	.25
Very Early	Double Type			
Bright Crimson Broad guards and irregularly incurved high center. Large. Tall; floriferous. <b>The most valuable very early commercial cut-flower red. Much in demand.</b>				
<b>ROSA BONHEUR</b> (Dessert 1905) 9.0		.60	.50	
Late	Double Type			
Old-Rose-Pink With a glowing suffusion deep in its symmetrical center, and a few lines and marks of red. Very large. Medium height; floriferous. <b>One of the best and most reliable varieties...Distinct and beautiful.</b>				
<b>ROSE SHAYLOR</b> (Shaylor 1920) 9.1		3.00		
Midseason	Double Type			
Pale Flesh-Pink Tinted with rose-pink, lighter at edges, creamy yellow at base of petals; center petals strongly marked at the edges with crimson. <b>An extremely handsome flower. Very scarce. One of Shaylor's best.</b>				
<b>*ROSETTE</b> (Dessert 1918) 8.8		.50	.40	
Early Midseason	Double Type			
Light Shell-Pink Of a clear, fresh shade, with a ring of short petals near center tipped crimson. Large. Medium height; floriferous. <b>A big, handsome flower and much admired.</b>				

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WHOLESALE PRICES		Price each in quantities of		
Strong 3 to 5 eye divisions		1	3	25
		or	to	to
		2	10	100
<b>*RUBY</b> (Auten 1927)		4.00		
Very Early	Double Type			
A few stamens. Large. Tall; very free bloomer. A new introduction by Auten which has much merit.				
<b>RUTH BRAND</b> (Brand 1907) 7.9		.30	.20	.15
Midseason	Double Type			
Splashed with darker lavender. Very beautiful in bud and an ideal commercial cut-flower.				
<b>SARAH BERNHARDT</b> (Lemoine 1906) 9.0		.35	.25	.20
Late	Double Type			
Edged lighter pink, with inconspicuous red edges on a few central petals. Very large. Medium height; floriferous. Very popular.				
<b>*SILVIA SAUNDERS</b> (Saunders 1921) 8.7		3.00		
Extra Early	Semi-Double Type			
Bright color, fading lighter toward the center, which is filled with yellow stamens. Medium size. Dwarf; very abundant bloomer. Resembles a mammoth wild rose. No variety more exquisitely beautiful.				
<b>SOLANGE</b> (Lemoine 1907) 9.7		.50	.40	.35
Late	Double Type			
Suffused with buff and pale salmon pink. Large. Medium height; moderately floriferous. In a class by itself. Color is beautiful and distinct. Offered at a price which should quickly exhaust our stock of this fine variety.				
<b>SOUVENIR DE LOUIS BIGOT</b> (Dessert 1913) 9.1		.50	.40	
Midseason	Double Type			
Brightening to shell-pink in center, all petals lighter at edges. Large. Medium height; floriferous. One of the cleanest and brightest colored Peonies grown.				
<b>THERESE</b> (Dessert 1904) 9.8		.50	.40	.35
Midseason	Double Type			
Petals paling toward the base and illumined by a golden glow in the depths. Very large. Medium height; floriferous. The most popular pink Peony.				
<b>THOMAS C. THURLOW</b> (Thurlow 1919) 9.1		2.00		
Midseason	Double Type			
Paling to cream-white. Large. Medium height; floriferous. Of elusive coloring and well liked.				
<b>TOURANGELLE</b> (Dessert 1910) 9.4		.55	.45	.40
Late	Double Type			
With a tan suffusion in the depths, toning to flesh-pink in the center. Large. Medium height; floriferous. Great refinement and delicacy. One of the most beautiful of all Peonies.				

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WHOLESALE PRICES	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100

<b>*UMBELLATA ROSEA</b> (Dessert 1895) 7.4			.25	.15	.10
Very Early	Double Type	Violet Rose			
Center of narrow amber-white petals, with occasional broad petal of violet-rose. Medium size. Medium height; Very profuse bloomer. <b>A good landscape variety. Being the first of the Chinensis Peonies to bloom, it is very valuable and is being largely planted for commercial cut-flowers. Very reliable bloomer. Offered by us at A Real Bargain Price.</b>					
<b>VENUS</b> (Kelway 1888) 8.3			.35	.25	.20
Midseason	Double Type	Pale Old-Rose-Pink			
Large cupped guards and conical center with incurved narrow collar of notched petals. Large. Tall; free bloomer. <b>Distinct and beautiful in bud, resembling an immense Darwin Tulip.</b>					
<b>WALTER FAXON</b> (Richardson 1904) 9.3			.50	.40	.35
Midseason	Double Type	Vivid Shell-Pink			
With a luminous intensity unique in Peonies. Medium size. Medium height; floriferous. <b>Stands out among all other varieties as the one 'real pink.'</b>					
<b>*WILLIAM F. TURNER</b> (Shaylor 1916) 8.4			.75	.60	.50
Early Midseason	Double Type	Very Dark Crimson			
With a blackish sheen, mingled with yellow stamens. Large. Tall; free flowering. <b>Ideal habit, blooms early and lasts well without burning. One of the best reds.</b>					

Peonies To Color

These are all good, strong-growing, prolific blooming Peonies that will be sure to please.

<b>PINK</b> (Unnamed)	.....	\$0.20	\$0.10	\$0.06
<b>RED</b> (Unnamed)	.....	.20	.10	.08
<b>WHITE AND FLESH SHADES</b> (Unnamed)	.....	.20	.10	.06
<b>YELLOW SHADES</b> (Unnamed)	.....	.20	.10	.08
<b>MIXED</b> (Unnamed)	.....	.20	.10	.05

Japanese Peonies

<b>FUGI-ZOME-GORONO</b>			\$1.10
	Japanese Type	Wisteria Pink	
Very attractive.			
<b>INSTITUTEUR DORIAT</b> (Doriat 1925)			3.00
Late	Japanese Type	Dark Red	
Very brilliant. Large. Tall; free bloomer. <b>An attractive and unusual Peony. One of the top-notchers.</b>			

<b>KING OF ENGLAND</b> (Kelway 1902) 8.6			.55	.45	.40
Early Midseason	Japanese Type	Dark Red			
A shade between crimson and maroon, with a dull gloss: buff staminodes, streaked with dark rose-pink. Very large. Tall; floriferous. <b>A handsome, vividly colored flower which is extremely popular. None better.</b>					

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WHOLESALE PRICES			Price each in quantities of		
Strong 3 to 5 eye divisions			1	3	25
			or	to	to
			2	10	100
<b>MIKADO</b> (Japan 1893) 8.6			.50	.40	.35
Midseason	Japanese Type	Dark, Dull Crimson			
Waved, cupped petals; center broad and flat, composed of thick staminodes stained dark rose-red, edged and tipped pale buff-yellow. Medium size. Tall; very floriferous. <b>Generally considered one of the best red Japs.</b>					
<b>SOME-GANOKO</b> (Unknown) 9.0			.95	.80	
Midseason	Japanese Type	Clear, Dark Crimson			
Broad, waved and cupped guard petals; broad flat center of much crinkled light buff staminodes, tinted with rose-red markings. Large. Medium height; free flowering. <b>A very beautiful flower.</b>					
<b>TAMATE-BOKU</b> (Origin Unknown) 9.4			7.50		
Midseason	Japanese Type	Dark Old-Rose-Pink			
Enormous cupped petals; center of very long, thread-like staminodes yellow at base, with rose-pink flat, crinkled tips tinted buff and yellow at the edges. Very large. Medium height; free flowering. <b>Generally considered the finest Japanese Peony.</b>					
<b>TOKIO</b> (Unknown) 8.9			.95	.80	
Midseason	Japanese Type	Dull, Rose-Pink			
Cupped, waving guard petals, center of large staminodes, narrow at base with wide tips tinted pale yellow and stained pink on upper half, with buff edges. Large. Very tall; fairly floriferous. <b>An excellent variety.</b>					

## Single Peonies

<b>JEANNE ERNOULD</b> (Doriat 1926)			\$2.50		
	Single Type	Silvery Carmine			
Fading to very much lighter color. Very large. Medium height; floriferous. <b>Very showy and one of the best singles.</b>					
<b>KATORI NAHIKO</b> (Millet 1924)			2.50		
	Single Type	Dark Pink			
<b>A new and very fine dark pink single with a Japanese name.</b>					
<b>L'ETINCELANTE</b> (Dessert 1905) 8.4			.75	.60	
Midseason	Single Type	Very Bright Pink			
Each petal having a lighter, almost silvery border; stamens bright golden yellow. Very large. Tall; floriferous. <b>A variety which everyone loves. Very reliable and fine for use as a cut-flower in home. Wonderful keeper. The best single.</b>					
<b>*LE JOUR</b> (Shaylor 1915) 8.6			.95	.80	
Early Midseason	Single Type	White			
With two rows of very long, wide, overlapping petals; center a broad ring of golden yellow stamens. Very large. Tall; very floriferous. <b>Very beautiful in bud. Perhaps the finest of all single whites.</b>					
<b>MISCHIEF</b> (Auten 1925)			.95		
Late	Single Type	Pink			
<b>A charming pink bloom gracefully carried on tall plants</b>					
<b>VERDUN</b> (Dessert-Doriat 1927)			8.50		
Midseason	Single Type	Crimson-Red			
Glowing color. Large. Medium height; floriferous. <b>Stands at the top of the list of red singles.</b>					

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# Bulbous Iris

(THE POOR MAN'S ORCHID)

A few years ago, being attracted by the exquisite beauty of these lovely and lasting flowers, we purchased a few bulbs for our own enjoyment. They have multiplied rapidly, and we now have a limited number of bulbs which we can with confidence offer to our customers, feeling that they will be delighted with their purchases.

Bulb Iris are fine for the border or for cutting for bouquets in the home. Bulbs planted out of doors, bloom in late May or early June. Also, forced in greenhouse by florists. We offer only three varieties which are best in their color class.

	Price each in quantities of	25 to 100	1000
IMPERATOR, best dark blue	-----	\$0.04	\$0.03
WEDGEWOOD, new, scarce, beautiful Wedgewood blue	-----	.08	.06
YELLOW QUEEN, uniform yellow	-----	.04	.03

(No less than 25 of one variety sold)

## Instructions For Growing Bulbous Iris

Plant out of doors in the fall about October 10th to October 15th. Plant in beds the same as onions, bulbs to be set about four to six inches apart and four inches deep. In the northern states, after first freeze, protect the bed with a covering of one inch of straw or other suitable mulch material that the tops can readily grow through. Plant in well drained soil. Sandy soil is probably most suitable. Raw ground bone thoroughly mixed with the soil before planting is a safe fertilizer. Take up the bulbs each year when tops begin to die, and store in a cool, dry, well ventilated building.

# Daffodil Bulbs

We are offering three of the best varieties in their season and class. These varieties are beautiful, easily grown, and will give real satisfaction. Plant bulbs in the fall, six inches deep.

	Prices each in quantities of	5 to 10	25 to 100
EMPEROR, yellow, late. Trumpet class		\$0.08	\$0.05
KING ALFRED, golden yellow, early. Trumpet class		.12	.08
SIR WATKIN, yellow, midseason. Short trumpet class		.08	.05

PLACE ORDER EARLY: We do not substitute unless instructed by customer to do so. Money promptly returned for any varieties we are sold out of.



# *Please Read Before Ordering*

**SMALL ORDERS:** Because of the low prices quoted in this catalog, and the high cost of filling small orders, we must request that orders sent to us be for an amount not less than \$3.00.

**PARCELS POST CHARGES:** Orders of from one to ten roots, can generally be shipped cheaper by parcels post. Larger orders should go by express or freight. Owing to the multiplicity of Parcels Post rates to the various Parcels Post zones, we request all "cash-in-advance" customers who desire shipment to be made by Parcels Post, to remit fifteen cents extra for the first root and five cents extra for each additional root. With this arrangement, we anticipate that our losses and gains on postage will be about equal.

**GIVE US SHIPPING INSTRUCTIONS:** When ordering please give full shipping address when different from postoffice, and state whether you desire shipment via express or freight.

**SIZE OF ROOTS:** Our prices are based on liberal, well balanced three to five eye divisions, cut from two and three year old roots and which should not be confused with divisions cut from old commercial cut-flower clumps that may have lost much of their vitality. The three to five eye divisions, through years of thorough testing, have proven to be the most satisfactory and economical size to buy and we recommend them to our customers.

**WHEN WE SHIP:** We begin shipping as soon after September first as conditions will permit, and we continue shipping throughout the months of September, October and November, all of which months are equally suitable for successful planting of Peonies.

**TERMS:** Remittance in full with order, less five per cent, from individuals or companies not satisfactorily rated. Others, five per cent for remittance with order or before date of shipment; two per cent ten days; net thirty days. Special terms by agreement. All quotations f. o. b. Berlin, Maryland, subject to stock being unsold upon receipt of order. All contracts and agreements are made subject to flood, drouth, fire, frost, crop failure or other causes beyond our control.

**10% DISCOUNT ON EARLY ORDERS FOR FALL SHIPMENT.**  
Early orders are a benefit to both buyer and seller, so as a special inducement, we are offering to our customers A Discount of Ten Per Cent from catalog prices, on all orders accompanied by remittance in full, which reach us on or before August fifteenth.

**PRICES ARE F. O. B. BERLIN, MARYLAND.** No extra charge will be made for packing or package on orders sold at prices quoted in this catalog.

**NON-WARRANTY:** We give no warranty expressed or implied after plants have passed beyond our control, the purchaser assuming all risk and responsibility of planting, growth and life of stock. We exercise the greatest care to keep our plants true to name and are willing at any time to replace from our own stock, on proper proof, all stock that may prove otherwise, or refund the amount paid, but it is mutually agreed that we shall not at any time be liable for a greater amount than the original cost.

**COMPLAINTS:** Complaints covering packing, quality or count must be made to us within five days after receipt of stock.

**HARMEL PEONY COMPANY.**

# Spring Shipments

Spring dug Peonies are often unsatisfactory to both buyer and seller. Therefore, we would suggest to our customers who wish Peonies shipped in the spring, that they place orders with us as early as possible the previous fall, so that the Peonies may be dug at the proper time.

On such orders, we can place the Peonies in cold storage here, and ship in the spring on date specified by order. By this method, customers will receive Peonies in best condition for handling and planting.

## Will You Do Us A Favor?

Our Catalog can be effective only when it reaches the hands of those who are potential buyers of Peonies.

In case you happen to not be interested in Peonies at this particular time, we would deem it a considerable favor if you would assist us by passing this Catalog along to someone who might be interested. Thanks!



## Ten Per Cent Discount

ON EARLY ORDERS FOR FALL SHIPMENT

Early orders are a benefit to both buyer and seller, so as a special inducement, we are offering to our customers.

A DISCOUNT OF TEN PER CENT

from catalog prices, on all orders accompanied by remittance in full, which reach us on or before August fifteenth.

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**HARMEL PEONY CO.**  
**BERLIN, - - MARYLAND**

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The Tingle Printing Co., Pittsville, Md.